

WHAT'S NEW 2020 RESIDENTIAL INNOVATIONS





A LUTRON HOME IS SANCTUARY

For nearly six decades, Lutron has been a global leader in lighting control. While our technology stands out for its reliability and cutting-edge innovation, that technology rises to another level when it's paired with our meticulous design.

When we created the first solid-state dimmer, technology and design were thoughtfully combined into an ergonomic marvel that changed how we experience light in a space.

And when we pioneered the introduction of quiet automated shades for the home, we were able to effectively marry seamless control of electric light and natural daylight, providing harmonious control of these two distinct light sources.

We are dedicated to thoughtful design—to creating products that are beautiful, functional and complementary to any home.

But our vision for excellent design also takes into consideration how products will be installed in a home and how they harmonize with the architecture. We reflect on how people live in and love their most personal spaces, then reimagine their day-to-day, so that our solutions contribute to the full potential of a home.

Harnessing the power of light helps achieve that potential, making it the new luxury home differentiator. Light delivers the perfect ambiance, while showcasing rooms and design elements at their best, and ultimately, making a home a sanctuary.

Lutron continues to focus on expanding the market for residential lighting control, shades, and dynamic spectrum lighting to create more opportunity for you. We have put significant effort and energy into delivering high quality products that are integrated by design within Lutron's residential systems offering.

We are committed to taking care of you, and to providing our dealer and PRO community with the world's best lighting, shading and fixture control solutions.

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A LUTRON HOME IS FULL OF POSSIBILITIES





A LUTRON
HOME IS PERSONAL

NEXT GENERATION OF HOMEWORKS



Bringing together best-in-class Lutron lighting controls, automated shades, and Ketra lighting, the next generation of HomeWorks raises the bar on creating beautiful light throughout the home.

WHAT'S NEW IN THE NEXT GENERATION OF HOMEWORKS

HOMEWORKS DESIGNER

What does HomeWorks Designer do?

The latest software for programming systems with QSX processors adds new features, including the ability to back up databases to the cloud, improved transfer and upgrade speeds for Ketra devices, and support for Triathlon wood blinds.

How will this solution help my business?

These powerful new features streamline and simplify the way you program and startup HomeWorks systems.

What are the features and benefits?

- Cloud-based backup of project files ensures you'll never have to worry about starting a project from scratch – even if you lose the latest copy.
- Transfers to Ketra devices are now faster than ever, only sending the programming information that has changed since the last transfer.
- The new Triathlon battery-powered wood blinds bring a common shade style to HomeWorks at an attractive price point.

Available Q4 2020



THE LUTRON APP

What do the App updates do?

These updates put powerful new features in the hands of HomeWorks installers and homeowners, including scene editing for Ketra loads, and monitoring and timeclock editing.

How will this solution help my business?

New features of the app will save time by making it easier to close projects and extend the ability to make fine tune adjustments from your phone.

What are the features and benefits?

- Editing scenes and timeclock events from the app is the fastest way to program a HomeWorks system.
- Pico keypads now appear in the app, enabling app-based control of simple spaces where other keypads don't make sense.

Available Q1 2021



WHAT'S NEW IN RADIORA 2 AND RA2 SELECT

RADIORA 2 SOFTWARE VERSION 12.8 DESIGNER MODE

What does this software do?

The RadioRA 2 Setup software and RadioRA 2 Designer software are now combined into one tool! This updated software gives everyone access to start designing a system and creating programming for RadioRA 2 using “designer” mode. Only trained installers will still have access to completely activate and set up the system.

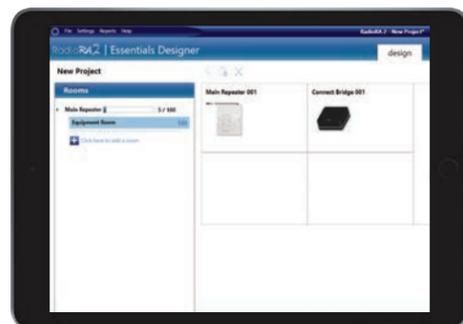
How will this solution help my business?

As an installer interested in getting started with RadioRA 2, you can now start to explore the software, design a system, and create programming prior to, or in the process of, completing the required RadioRA 2 training course. This new Designer Mode also makes it easier for designers, specifiers, and other members of the trade to build RadioRA 2 into their projects.

What are the features and benefits?

- Create a new RadioRA 2 project prior to completing RadioRA 2 training
- Add rooms and devices to create a full Bill of Materials
- Create programming and even custom engraving for keypads
- Qualified installers who have already completed training can still log in with their myLutron account for full access to activate and transfer the system, just like they do today

Available Now



RADIORA 2 AND RA2 SELECT STARTER KITS

What's the purpose of these kits?

These kits are a great way to get started in RadioRA lighting controls and introduce personalized smart lighting control into your projects. Choose between three different packages; all three allow a homeowner to experience the performance and reliability of Lutron dimming, the flexibility of Lutron controls and keypads, and the convenience of Lutron smartphone apps.

How will these kits help my business?

You'll have everything you need to get started with either of these systems, whether you're installing on your own for the first time, or selling into one of your customers' homes.

What are the kit options?

- RadioRA 2 Starter Package – This entry level package includes easy-to-install Pico controls, LED dimmers (neutral required), a main repeater, and a Connect Bridge for app control.
- RadioRA 2 PRO Package – Provides a customized experience with a hybrid keypad for retrofittable scene control, PRO LED+ dimmers (neutral optional) for control of any lighting type, a remote dimmer for 3-way control, a main repeater, and a Connect Bridge for app control.
- RA2 Select PRO Starter Kit – Designed for simpler systems, the RA2 Select Starter package was recently updated to include two Maestro PRO LED+ dimmers, along with a Pico scene keypad and RA2 Select main repeater.

Available Now



WHAT'S NEW IN CASÉTA WIRELESS

CASÉTA SMART MOTION SENSOR

What does this sensor do?

This wireless sensor turns dimmers/switches on and off automatically in a Caséta system.

How will this solution help my business?

The introduction of the sensor allows you to add Caséta into more applications around the home.

What are the features and benefits?

- Breakthrough sensing technology – detects fine motion three times better than the competition, with a 180-degree field of view
- Industry leading battery life – 10-year typical battery life (3 times the industry average of 1-3 years)
- Place it anywhere – mount to a wall or corner or use freestanding on a flat surface
- Customizable – set your desired level for each device controlled by the sensor
- Meets California Title 24 standards

Available Now



CASÉTA SMART WIRELESS REPEATER

What does this repeater do?

Extends the range of a Caséta system by up to 60 feet.

How will this solution help my business?

This product is a problem solver. You can confidently design Caséta into more jobs, knowing you are covered for range issues.

What are the features and benefits?

- No separate ethernet connection needed; just plug the included power adapter into any outlet
- Perfect for homes that need a little bit of extra range due to things like unique layouts, Smart Bridges in non-central locations, and unusually dense walls (think stone or concrete)

Available Now





A LUTRON
HOME IS BEAUTY

WHAT'S NEW IN LIGHTING CONTROLS

ALISSE WALL CONTROL

What does this wall control do?

Alisse delivers simple, elegant, and magical experiences at the touch of a button via HomeWorks. This perfectly balanced, European inspired form, is incredibly versatile with a range of curated metal finishes and flexible button configurations to fit the needs of any space.

How will this solution help my business?

The Alisse wall control celebrates thoughtful design, while leaning into the future of home integration. Its warm aesthetic, genuine materials and 'made for you' flexibility make it a desirable addition to every project you work on.

What are the features and benefits?

- NEW balanced, versatile design with single-, double-, and triple-column variations that all mount to the same backbox
- Solid metal plates resistant to wear, fingerprints, and stains
- Clear and precise engraving with contrasting backfill for easy-to-read inscription
- LED halo around button indicates status
- LED color temperature coordinates with the wall control finish
- All new Signature Metal Collection – a range of handcrafted metal finishes and painted metal colors to fit a range of interiors
- 2-piece design enables installation of base unit prior to selecting wall control finish and engraving
- Base unit offers ability to verify wiring, programming, and achieve certificate of occupancy with 1-button on/off control prior to front end install
- Fast, 3-4 week lead time for engraved standard finishes
- Compatible with HomeWorks QSX processors via QS wired link
- Simple ordering process with pricing and engraving configurable through myProjects

Available Q4 2020



WHAT'S NEW IN FABRICS

For more information and to order individual fabric samples, please visit lutronfabrics.com

LUNA AND LUNA BLACKOUT

What are the new fabrics?

Luna is a true translucent fabric, perfect for providing privacy but also allowing a soft glow into a space. Luna Blackout is ideal for media room and bedroom applications.

How will these fabrics help my business?

Available at an entry level price point, Luna and Luna Blackout provide quality fabric options for any application.

What are the features and benefits?

- Available in a neutral color palette ranging from bright white to dark grey, with a variety of warm and cool tones
- Coordinating translucent and blackout options
- Introductory price point

Available now



DECORATIVE NEUTRAL ROLLER SHADES

What are the new fabrics?

This curated offering includes a selection of fabrics with unique textures and beautiful neutral color palettes to enhance any design aesthetic:

Stratus/Stratus RD – soft, uniform texture

Vista – sheer with natural grasscloth texture

Mirage/Mirage RD – weave reminiscent of natural fibers

Harbor/Harbor BO – rich decorative weave

A supplemental Decorative Neutral fabric binder is now available to order. Please reach out to your Customer Service Representative to order using the part number DECOFAB-20.

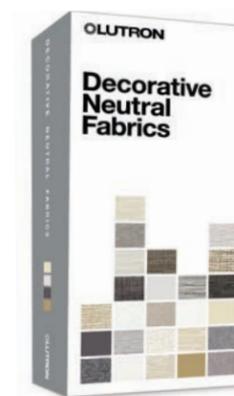
How will these fabrics help my business?

These fabrics add a range of textured options to your roller shade offering, providing your customers with a decorative window covering element to match their design aesthetic.

What are the features and benefits?

- Each family is available in a natural color palette including different white, cream, tan, and grey tones
- Coordinating translucent and room-darkening/blackout options for all families, except Vista
- Variety of textures creates a unique solution for each customer's preference

Available Now



AVILA AND AVILA SOLID COLOR REFRESH

What are the new fabrics?

A refreshed color offering of Avila and Avila Solid

How will this solution help my business?

This refreshed color offering expands the Avila/Avila Solid offering, providing a complete range of matching colors in each family. Provides a high-performance blackout fabric with a consistent, coordinated offering of nine room-facing colors with both white and color-matched backing.

What are the features and benefits?

- Refreshed color offering for a high-performance blackout fabric
- Avila features a white backing for design uniformity
- Avila Solid features a color-matched backing ideal for exposed roller solutions. The color-matched backing also allows the exterior aesthetic of the shades to be consistent with the glazing appearance and design intent of the building's façade

Available Now



NEW COLORS FOR POPULAR BASKETWEAVES

What are the new colors?

Basketweave 90 – introducing Bright White as a new color offering with all the same configurations of the Basketweave 90 fabrics you're familiar with today.

Basketweave 27 – introducing a range of charcoal-backed fabrics to this dual-sided fabric family, including Charcoal/Slate, Charcoal/Brown, Charcoal/Grey, Charcoal/Taupe, and Charcoal, to provide a solution that blends seamlessly with a building's façade.

How will this solution help my business?

Give customers additional choices with new color offerings in popular, reliable families that you know and love. These materials feature the same configurations and price points as the existing Basketweave 90 and Basketweave 27 fabrics.

What are the features and benefits?

- Familiar, reliable fabrics
- New colors based on specific customer requests
- Brighter white
- Dual-sided options with darker backing

Available Now



FUNCTIONAL BEAUTY

What are the new fabrics?

Beautiful new fabric families that feature performance specifications including fire-rating and sustainability, or to fit key design needs.

Verona/Verona RD – nuanced textured pattern in a range of neutral tones, available in sheer and room-darkening options (fire-rated and GREENGUARD Gold Certified).

Sheerweave 8000 – soft linen looks sheer, available in a range of colors from bright white to grey (fire-rated, GREENGUARD Gold certified, Cradle-to-Cradle certified).

Highland RD – elegant, lightly patterned room-darkening fabric available in three colorways with color-matched backing.

How will these fabrics help my business?

Many fire-rated fabrics are simple weaves – basketweave or twill – and do not provide a decorative design element. Verona, Verona RD, and Sheerweave 8000 fabrics allow a specifier to include a beautiful textured window covering while meeting building criteria.

What are the features and benefits?

- Verona, Verona RD and Sheerweave 8000 add a decorative offering as part of The Classico Collection, and are fire-rated and sustainable to meet building specifications

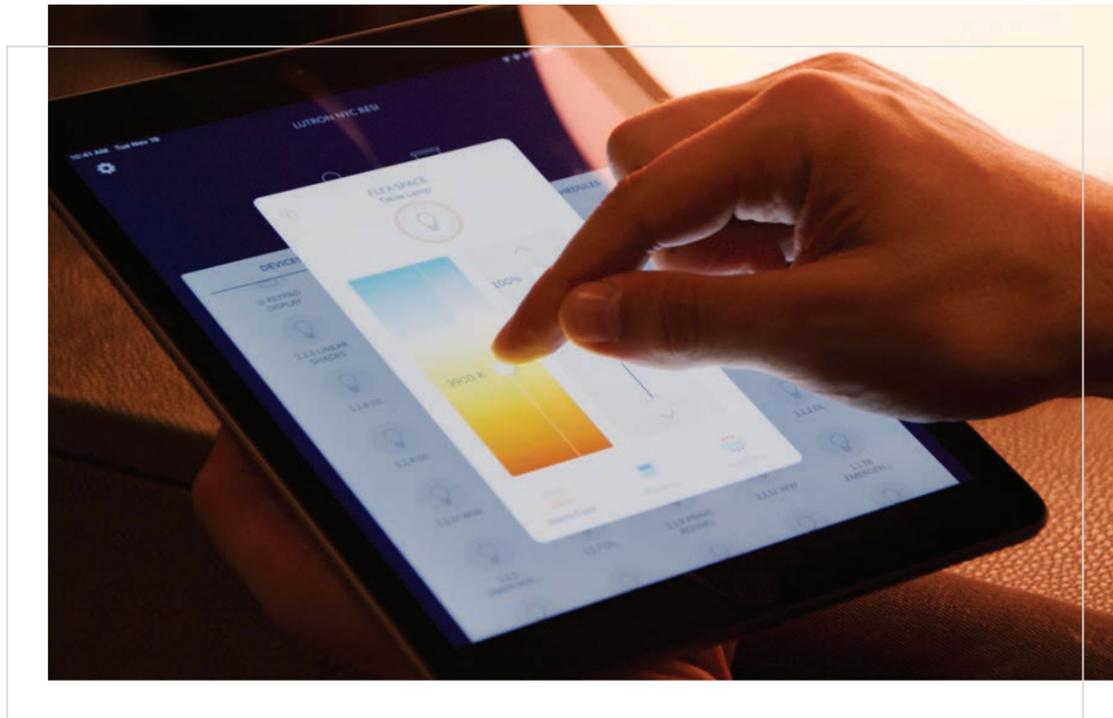
Available Now





A LUTRON
HOME IS COMFORT

THE KETRA DIFFERENCE



Ketra, the world's most advanced lighting system, now natively integrates with HomeWorks. It is simpler than ever to curate high quality lighting for your clients.

WHAT'S NEW IN KETRA

D3 DOWNLIGHT ENHANCEMENTS

What are the new color options?

The new powder-coated trim color options are white, black, bronze, and silver; a paintable trim is also now available.

What does the millwork collar do?

The millwork collar allows for D3s to be installed in applications such as wood-trim ceilings for an even more refined finish.

How will this solution help my business?

Expand the reach of the Ketra experience without sacrificing interior design. The new accessories allow the Ketra light to be part of the design tool kit. The new accessories allow the Ketra light to be part of the design tool kit, and more finish options ensure Ketra integrates seamlessly into the broader design palette. Millwork collar allows compatibility with a wider range of materials such as wood and stone.

The enhancements to the D3 allow you to maximize a client's budget without sacrificing the aesthetics on the ceiling. Ketra and Finiré finish options now match so they can be used on the same project when you select areas where a full spectrum light source may not be needed, but you still want to offer a high-quality white light experience.

What are the features and benefits?

- The millwork collar is adjustable, with the outer edge varying in depth up to 2 inches
- Millwork collar enables installation in a wide range of building materials like wood, stone or tile
- Wider trim finish offering supports a broader interior design palette
- New colors coordinate with the Finiré line of fixtures
- Coordinate paintable trim with colors in custom applications

Available Q4 2020



D3 Millwork



D3 Flanged



D3 Mudin



New finish options

WHAT'S NEW IN SIVOIA QS TRIATHLON

WOOD BLINDS WITH NATURAL LIGHT OPTIMIZATION

What do wood blinds do?

New Triathlon battery-powered wood blinds offer the opportunity to add simple control of natural light with a style that complements every aesthetic, but without the hassle of running wires.

For small projects where RA2 Select or Caséta are the right fit, simply enable Natural Light Optimization, which automatically tilts blinds to preset angles throughout the day. Natural Light Optimization lets indirect light in, but keeps harsh glare and UV rays at bay.

How will this solution help my business?

Many homeowners leave wood blind slats in one position, rather than deal with the hassle of adjusting them.

Now for renovations to existing homes, you can offer your clients the simplicity of wire-free automated blinds, in a style that complements a traditional home aesthetic.

What are the features and benefits?

- Ultra-quiet motion and precision-tilt positioning technology
- Utilizes Lutron reliable Clear Connect wireless technology
- Sizes available as wide as 72" and as tall as 72" for a single blind, with the option to group blinds under one valance up to 96" wide
- 2" wood slats hand-crafted from genuine North American Basswood available in 12 stained and 6 painted finishes to complement any interior
- Options include battery-powered, 12V wired, or manual tilt which includes a wand
- Works with Caséta, RA2 Select and HomeWorks systems with QSX processors

(Note: Natural Light Optimization is currently only available with Caséta and RA2 Select. Triathlon wood blinds are not compatible with HomeWorks QS or RadioRA 2 systems at this time)

Available Now





A LUTRON
HOME IS RELIABLE

WHAT'S NEW IN INTEGRATION

RING VIDEO DOORBELLS AND SECURITY CAMS NOW WORK WITH CASÉTA, CASÉTA PRO AND RA2 SELECT

What does this integration do?

Ring doorbells and cams can be quickly configured to trigger selected Lutron-controlled lights to turn on in response to either a doorbell press or camera-motion activation. Setup and customization is done completely through the Lutron App for Caséta or RA2 Select.

How will this solution help my business?

This new integration offers users peace of mind, added convenience, and a welcoming environment for family and friends. Integrating Ring with Caséta or RA2 Select allows you to offer better experiences for your customers—helping you gain more business, both inside and outside the home.

Set any Lutron-controlled light to turn on to 100% for 15 minutes in response to motion from a Ring cam. Or give guests warmer welcomes by turning on inside or outside lights after a doorbell press. The integration sets up in minutes, and is a great application for introducing smart lighting into a project and expanding Lutron around the home.

What are the features and benefits?

- Works with Caséta, Caséta Pro, and RA2 Select
- Lutron-controlled lights can be set to turn on to 100% for 15 minutes upon a doorbell press or camera motion, then return to previous levels
- Lights can be triggered at all times, or only at night
- Any doorbell/camera and light combination can be selected

Available Now



WHAT'S NEW IN LUTRON APP SUPPORT

PRO INSTALLER MODE

What does PRO Installer Mode do?

Pro Installer Mode in the Lutron App provides a streamlined Caséta, RA2 Select and HomeWorks installation experience for professional installers, with app features designed to improve efficiency during and after the installation process.

How will this solution help my business?

Pro Installer Mode will help you save time. As a Lutron PRO or dealer, you can now easily toggle between Pro Installer Mode and your personal account – you no longer need to log out of your personal Lutron system to install a customer's system. And after install, the new remote access features allow you to assist customers with their system from anywhere without having to roll a truck.

What are the features and benefits?

- Redeem a unique one-time passcode to remotely access and troubleshoot a homeowner's system
- Use your own smart device for setup instead of the homeowner's smartphone
- Save time typing – Pro Installer Mode pulls your information from myLutron to eliminate the hassle of typing your name, phone number, email, and Lutron PRO account number (when applicable)
- Lutron PROs earn points automatically for every completed Caséta and RA2 Select job by adding your Lutron PRO account number into your myLutron profile – no more looking up your account number to manually type it into the app

Available Now



BATTERY ALERTS FOR SHADES, SENSORS, AND PICO REMOTES IN CASÉTA AND RA2 SELECT

What do these alerts do?

Enables a homeowner to track the battery status of shades, sensors, and Pico remotes in Caséta and RA2 Select systems.

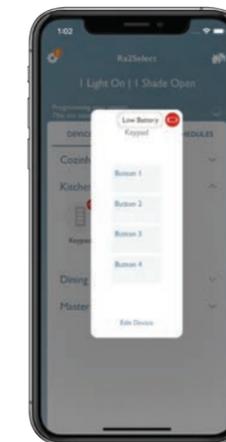
How will this solution help my business?

Give homeowners peace of mind when purchasing battery-powered Lutron products, particularly battery-powered shades.

What are the features and benefits?

- Reports low battery levels
- Determines the battery status of different battery-powered devices, so a homeowner can easily see in the Lutron App if a specific device is running on low battery

Available Now



WHAT'S NEW IN MYLUTRON

POWERFUL BUSINESS ETOOLS

What does myLutron do?

myLutron is a suite of connected tools that helps dealers manage their business relationships, service their technical needs, and complete their projects with Lutron.

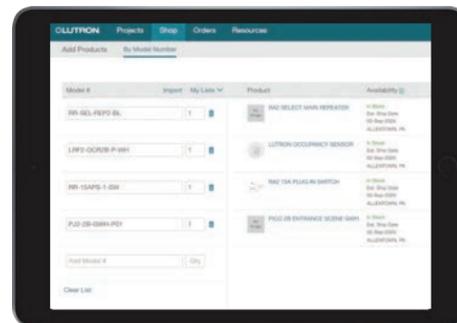
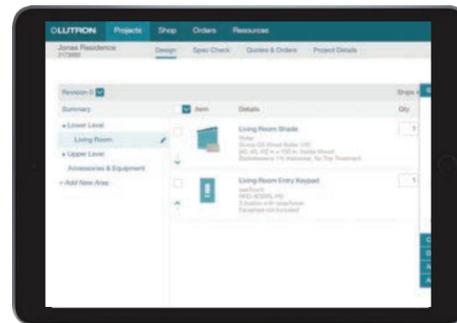
How will this solution help my business?

These tools streamline processes, enhance communication, and improve visibility for all roles throughout the dealership, making it easier and more profitable to do business with Lutron.

What are the features and benefits?

- myLutron Resources: One-stop access to all resources needed to educate, sell, market, specify, and design Lutron systems
- myBusiness: A business and operations management tool that allows you to track your Lutron program, sales, project pipeline, marketing funds, credit balance, and more
- myProjects and myOrders:
 - Quickly design, quote, order, and track all Lutron products
 - Configure and order all products including Ketra solutions, shades, and HomeWorks, RadioRA 2, and Caséta systems
 - Electronically request pricing from your distributor
 - Quickly generate proposals for your clients
 - Seamless workflow integration — Import your specification work from AutoCAD, BlueBeam, and Revit; design your systems in myProjects, and have that information seamlessly flow into the HomeWorks Designer versions 16.0 (or later) programming software
 - myOrders Digest – signup for email notifications regarding the status of your open orders

Available Now



WHAT'S NEW IN SPECIFICATION TOOLS

LUTRON LUXURY WEBSITE

What does this website do?

The differentiated, easy-to-navigate Lutron Luxury website was developed with the dealer and specifier in mind. It features categories of thoughtfully designed products, inspirational imagery, key tools for planning and specifying, and an intuitive way to locate dealers.

How will this solution help my business?

The website is a digital one-stop-shop for accessing the Lutron luxury portfolio, making it easier for you to do business.

What are the features and benefits?

- Find marketing literature and specification documentation quickly
- View all residential luxury products and color options
- Download AutoCAD and Bluebeam toolsets
- Provides the ability for an end-user to easily locate their local Lutron dealer

Available Now



BLUEBEAM/AUTOCAD TOOLSETS AND REVIT FILES

What do these tools do?

The AutoCAD and BlueBeam tool sets allow the user to drop Lutron product symbols onto any floorplan and export a .csv file that can be easily imported into Lutron myProjects software, reducing duplication of efforts. But that's not all. Our HomeWorks Designer software can now import myProjects files for a seamless, connected workflow solution that begins with the initial spec and ends with a fully programmed system!

The Revit files allow Lutron product drawings to be placed into construction documents where the physical dimensions of the product are needed for layout.

How will this solution help my business?

These tools allow a dealer, architect, designer or rep to easily add Lutron system components into their AutoCAD, BlueBeam and Revit design files and are sure to help generate sales growth, increase specification accuracy, and save a significant amount of time on each project.

What are the features and benefits?

- Expand your efforts and surround every job with a Lutron spec by creating awareness of these new tools with the architects and designers in your area
- Empowers the specification community with digital drawing tools in popular formats

Toolsets and application notes available on lutron.com, ketra.com, and luxury.lutron.com

Available Now

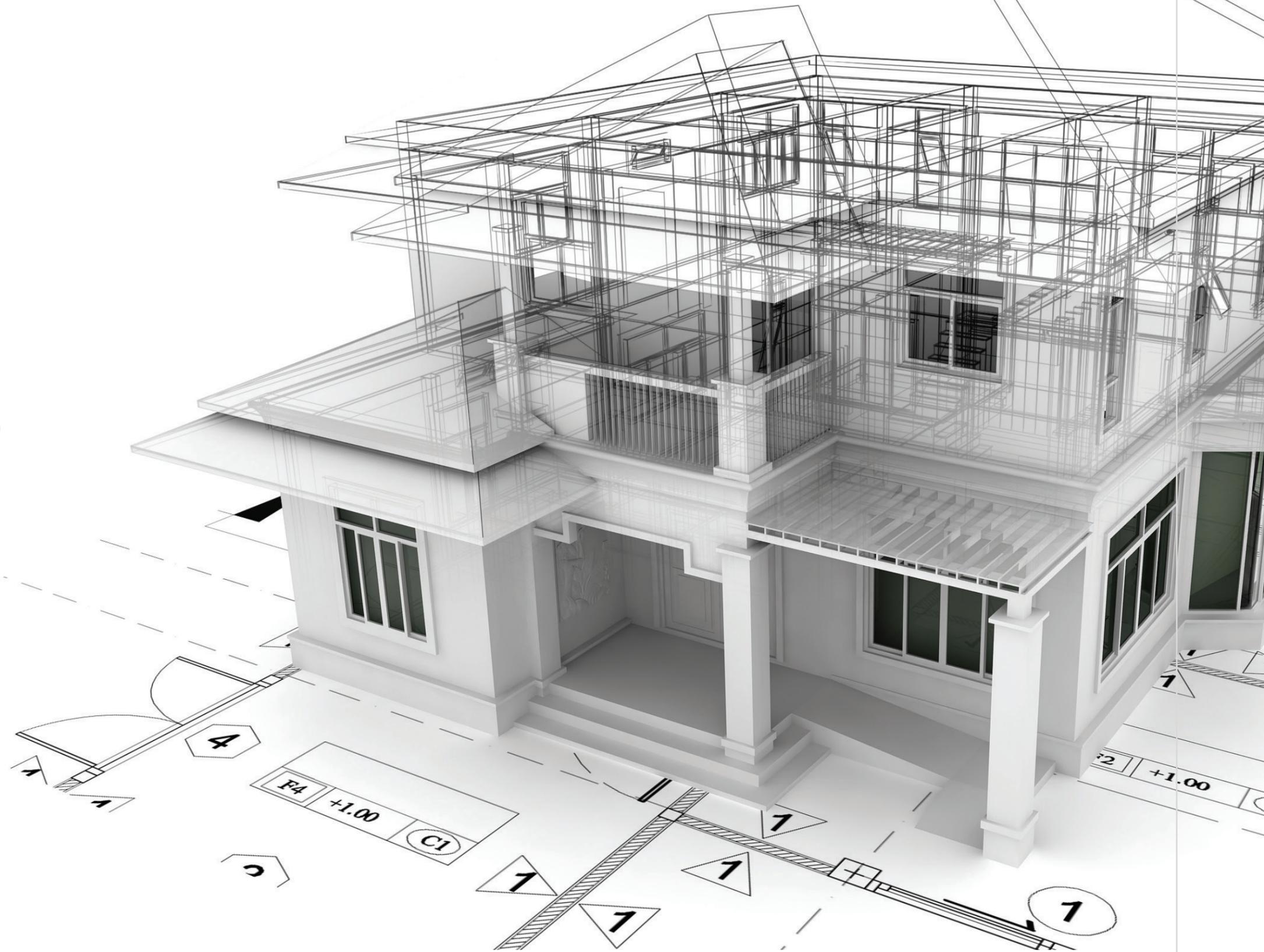


A LUTRON HOME IS FULL OF POSSIBILITIES

Our breadth of line is synonymous with possibility. We have a solution for every customer, designed to support your efforts to make that customer's home a sanctuary.

Clients rely on you to create, design, and execute personalized experiences. Our products empower you to do just that. Light is our motivation. You are our inspiration.

Visit lutron.com for additional product information and resources.





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